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| Student Name:  Student ID:   Program:  Credential: | **OSS Only**  Credential Analyst:  Date Reviewed: |

**Business**

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| **CSET Subtest Number** | **Domain** | **Description** | | | | | | | |
| **I** | **1. Business Management** | Candidates demonstrate an understanding of the purpose and function of business management. Candidates understand the functions of management, organizational theory, and organizational behavior, including leadership and motivational theories. Candidates explain the importance and implications of ethical and legal behavior. They apply effective processes and procedures for making sound business decisions. They understand the basic principles and procedures required to manage service, trade, manufacturing, nonprofit, and public organizations. Candidates understand the role of managing human resources in successful business organizations. | | | | | | | |
| **Course Alpha(s) & Number(s)** | **Course Titles(s)** | | **Institutions(s)** | | | **Catalog Link(s)** | **Final Grade(s)** | | **Meets Domain (OSS only)** |
|  |  | |  | | |  |  | | Yes  No |
| **Course Description(s):** | | | | | | | | |
| **II** | **2. Accounting and Finance** | Candidates demonstrate an understanding of financial analysis and accounting concepts, principles, and procedures. Candidates analyze, apply, interpret, and communicate financial data. They understand how to make decisions using accounting data. Candidates use principles of finance to analyze business situations and apply basic principles of personal financial management. | | | | | | | |
| **Course Alpha(s) & Number(s)** | **Course Titles(s)** | | **Institutions(s)** | | **Catalog Link(s)** | | | **Final Grade(s)** | **Meets Domain (OSS only)** |
|  |  | |  | |  | | |  | Yes  No |
| **Course Description(s):** | | | | | | | | |
| **I** | **3. Marketing** | Candidates demonstrate an understanding of marketing principles and how to use marketing strategies to improve product and service sales. Candidates recognize the customer-oriented nature of marketing and analyze the impact of marketing activities on the individual, business, society, and the global economy. They understand the role of distribution in providing products and services to consumers. Candidates understand how customer service and promotion affect sales. Candidates understand how emerging technologies influence e-commerce and global trade. | | | | | | | |
| **Course Alpha(s) & Number(s)** | **Course Titles(s)** | | | **Institutions(s)** | | **Catalog Link(s)** | | **Final Grade(s)** | **Meets Domain (OSS only)** |
|  |  | | |  | |  | |  | Yes  No |
| **Course Description(s):** | | | | | | | | |
| **III** | **4. Information Technology** | Candidates demonstrate an understanding of the terminology, principles, and procedures related to information technology. Candidates understand principles and procedures related to ethics, security, and data integrity in technology systems. They understand communications and networking systems and apply basic concepts of programming and systems development in business situations. | | | | | | | |
| **Course Alpha(s) & Number(s)** | **Course Titles(s)** | | | **Institutions(s)** | | **Catalog Link(s)** | | **Final Grade(s)** | **Meets Domain (OSS only)** |
|  |  | | |  | |  | |  | Yes  No |
| **Course Description(s):** | | | | | | | | |
| **II** | **5. Economics** | Candidates demonstrate an understanding of basic economic principles. Candidates understand the basic principles and applications of microeconomics and macroeconomics and recognize how economic concepts affect business in domestic and international economies. | | | | | | | |
| **Course Alpha(s) & Number(s)** | **Course Titles(s)** | | | **Institutions(s)** | | **Catalog Link(s)** | | **Final Grade(s)** | **Meets Domain (OSS only)** |
|  |  | | |  | |  | |  | Yes  No |
| **Course Description(s):** | | | | | | | | |
| **III** | **6. Business Environment and Communication** | Candidates demonstrate an understanding of the business environment. Candidates understand the principles and procedures of business ownership. They understand the role of communications in a business environment. Candidates are familiar with different career paths and opportunities to develop career and employment skills. Candidates have an understanding of international business. | | | | | | | |
| **Course Alpha(s) & Number(s)** | **Course Titles(s)** | | | **Institutions(s)** | | **Catalog Link(s)** | | **Final Grade(s)** | **Meets Domain (OSS only)** |
|  |  | | |  | |  | |  | Yes  No |
| **Course Description(s):** | | | | | | | | |

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| **OSS Only:**  Subtest I met through coursework: Yes   No  Subtest II met through coursework: Yes   No  Subtest III met through coursework: Yes   No |
| **OSS Notes:** |